



Atlantic Street Capital

Who We Are

- Founded in 2006
- Offices in Greenwich CT, New York NY, & West Palm Beach FL
- Over \$2BN assets under management
- \$577.4mm dedicated fund closed in 2023

Atlantic Street Capital is a private equity firm that invests in lower middle market companies poised for the next level of growth. The firm targets entrepreneurial management partners and fundamentally sound companies that will benefit from capital investment and ASC's value-added strategic and operational support.

Investment Criteria

Transaction Profile

- EBITDA of \$4-25mm for platforms
- Equity commitment of \$20-150mm
- 10%+ operating margins
- HQ in US & Canada
- Board control position

Transaction Structure

- Recapitalizations
- Management Buyouts
- Family Successions
- Corporate Divestitures
- Consolidations

Preferred Characteristics

- Market leadership in niche
- Differentiated product or service
- Scalable business models
- Strong financial profile
- Committed management team focused on accelerating growth
- Strategic alignment with Partner and firm industry/functional experience
- No early stage, start-up, distressed, or turnaround situations

Industry Focus

Consumer / Multi-Unit Retail

- Consumer Services
- Residential Services
- Specialty Retail & Franchised Concepts
 - Pet, Health & Wellness, Auto Aftermarket
 - Service-Oriented Concepts, Niche Retail
- Subscription Concepts

Healthcare

- Distribution & Outsourced Services
- Healthcare IT
- Revenue Cycle Management
- Clinical Lab & Pathology Testing
- Home Health & Hospice
- Behavioral Health
- Veterinary
- Specialty Physician Practices
 - Orthopedics, Physical Therapy, GI

Business Services

- Business Process Outsourcing (BPO)
- Tech-enabled Services
- Software / SaaS
- Professional Services
- Industrial Services
- Customer Engagement & Management
- Asset-light Logistics & Distribution
- Facility Services
- Inspection & Testing



Things we don't do

bio-tech, real estate, commodities, industrials, and heavy manufacturing

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For New Business Contact:



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<p style="text-align: right; color: green;">Current</p>  <p>CyberGuard Las Vegas, NV Investment Year: 2022 <i>Business Svcs./IT & Professional Svcs.</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>ACIS Innovative Solutions McKinney, TX Investment Year: 2021 <i>Business Services/Commercial Services</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>Prestige Medical Imaging Newburgh, NY Investment Year: 2021 <i>Healthcare</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>Renew Digital Norcross, GA Investment Year: 2021 <i>Healthcare</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>Anatomy IT White Plains, NY Investment Year: 2020 <i>Technology Services</i> Seeking add-ons</p>
<p style="text-align: right; color: green;">Current</p>  <p>Tambourine Fort Lauderdale, FL Investment Year: 2020 <i>Business Services/Software</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>Uniguest Inc. Headquarters: Nashville, TN Investment Year: 2013 & 2020 <i>Business Services</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>Zips Car Wash Headquarters: Little Rock, AR Investment Year: 2020 <i>Multi-Unit Retail, Auto</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>All Star Auto Lights Headquarters: Orlando, FL Investment Year: 2019 <i>Business Svcs., Specialty Distr., Auto</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>Prescott's, Inc. Headquarters: Monument, CO Investment Year: 2019 <i>Healthcare, Surgical Svcs. & Equipment</i> Seeking add-ons</p>
<p style="text-align: right; color: green;">Current</p>  <p>eIVF Headquarters: Dallas, TX Investment Year: 2018 <i>Healthcare, Business Services/Software</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>BioTouch Headquarters: West Haven, CT Investment Year: 2018 <i>Business Services, Healthcare</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>Aligned Orthopedic Partners Headquarters: Bethesda, MD Investment Year: 2018 <i>Healthcare Services</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>Sunrise Transportation Headquarters: Lisle, IL Investment Year: 2018 <i>Business Services</i> Seeking add-ons</p>	<p style="text-align: right; color: green;">Current</p>  <p>Lori's Gifts Headquarters: Carrollton, TX Investment Year: 2017 <i>Multi-Unit Retail, Healthcare</i></p>

<p style="text-align: right; color: green;">Current</p>  <p>GAT Airline Ground Support, Inc. Headquarters: Atlanta, GA Investment Year: 2017 <i>Business Services</i></p>	<p style="text-align: right; color: green;">Current</p>  <p>Pinnacle Service Brands, LLC Headquarters: Indianapolis, IN Investment Year: 2017 <i>Multi-Unit Retail</i> Seeking add-ons</p>
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<p style="text-align: right; color: blue;">Realized</p>  <p>Advancing Eyecare Invested: 2016 Sold: 2022 <i>Healthcare</i> Add-ons Completed: 8</p>	<p style="text-align: right; color: blue;">Realized</p>  <p>United Veterinary Care Invested: 2019 Sold: 2021 <i>Healthcare Services</i> Add-ons Completed: 10+</p>	<p style="text-align: right; color: blue;">Realized</p>  <p>Fleetgistics Invested: 2008 Sold: 2010 <i>Business Services</i> Add-ons Completed: 2</p>	<p style="text-align: right; color: blue;">Realized</p>  <p>A Wireless (formerly Z Wireless) Invested: 2011 Sold: 2016 <i>Multi-Unit Retail</i> Add-ons Completed: 13</p>	<p style="text-align: right; color: blue;">Realized</p>  <p>Alex Apparel Group, Inc. Invested: 2011 Sold: 2019 <i>Consumer</i> Add-ons Completed: 2</p>	<p style="text-align: right; color: blue;">Realized</p>  <p>EZE Trucking, Inc. Invested: 2009 <i>Business Services</i> Add-ons Completed: 3</p>	<p style="text-align: right; color: blue;">Realized</p>  <p>Fast Sandwich, LLC <small>dba Jimmy John's</small> Invested: 2015 Sold: 2020 <i>Multi-Unit Retail</i> Add-ons Completed: 1</p>
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For more information about our portfolio companies, visit us online: www.atlanticstreetcapital.com